African American educator, Booker T. Washington, (1856-1915), established the Tuskegee Normal and Industrial Institute [for the practical training of African Americans in trades and professions]. Mr. Washington wrote this letter, dated May 26, 1900, to Samuel Fessenden, trying to raise funds. "...I write thinking that you might like to take some interest in our work. Our students pay their own board, partly in cash and partly in labor, but are wholly unable to pay their tuition in addition..."

BOOKER T. WASHINGTON, Principal **Tuskegee Normal and Industrial Institute** (INCORPORATED.) FOR THE TRAINING OF YOUNG COLORED MEN AND WOMEN. COMMITTEE ON INVESTMENT OF ENDOWMENT FUND. MR. WM. H. BAIDWIN, JR., President, Long Island Bailroad, 82 Nassau St., New York City. MR. J. G. PHEDPS STOKES, Juskegee, Ala., 47 Cedar St., New York City. Burten Tildaph maka